

Meeting Notice of the Blaine County Recreation District Board of Directors

Date: Wednesday, March 13, 2024

Time: 3:00pm

Place: BCRD Conference Room

Agenda of the Regular Session of the Board of Directors

1. Public Comment (3-minute time limit)

2. Review of Prior Meeting Minutes

a. 02/14/2024 Regular Session (ACTION ITEM)

3. Department Updates

- a. Finance:
 - Recommendation from Board President to approve cash disbursements for February 2024 and authorize payment of bills and payroll for March 2024 when they become due. Consideration of approval of January 2024 credit card statement of Executive Director (ACTION ITEM).
 - Finance Report Review and approve January 2024 Balance Sheet and Profit & Loss Statement (ACTION ITEM).
- b. Development and Communications
- c. Programs
- d. Trails
- e. Executive Director

4. Old Business

- a. Update Master Plan RFP timeline. (ACTION ITEM)
- b. Reschedule May Board Meeting. (ACTION ITEM)

5. New Business

a. Discuss potential value of reviving the Recreation Foundation for Blaine County to support BCRD efforts. (DISCUSSION)

Participation Information:

Anyone needing special accommodations to participate in this meeting should contact the Blaine County Recreation District at (208) 578-2273

Topic: BCRD Regular Meeting

Time: March 13, 2024 3:00PM Mountain Time

Microsoft Teams meeting

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Meeting Notice of the Blaine County Recreation District Board of Directors

Date: Wednesday, February 14, 2024

Time: 3:00pm

Place: BCRD Conference Room

Board Members: Mark Mary, Mat Hall, Mary Fauth

BCRD Staff: Mark Davidson, Joan Kino, Eric Rector, Mollie Santo, Morgan Buckert, Jeremy

Greenberg, Mary Rose

Public: Michelle Dillman, David Heastrom, Ted Angle

Agenda of the Regular Session of the Board of Directors

1. Public Comment (3-minute time limit)

No public comment.

2. Review of Prior Meeting Minutes

a. 01/02/2024 Regular Session (ACTION ITEM)

Mary Fauth found a typo on page 2 of the January Minutes. Minutes read as 'pass sales are being budget,' while they should read "pass sales are behind budget.' Mat Hall made a motion to approve the January minutes with the above correction. Mary Fauth seconded. The motion passed unanimously.

3. Department Updates

a. Finance:

 Recommendation from Board President to approve cash disbursements for January 2024 and authorize payment of bills and payroll for February 2024 when they become due. Consideration of approval of December 2023 credit card statement of Executive Director (ACTION ITEM).

Mark Mary made a motion to approve cash disbursements for January 2024 and authorize payment of bills and payroll for February 2024 when they become due and approve December 2023 credit card statement of Executive Director. Mary Fauth seconded. The motion passed unanimously.

 Finance Report – Review and approve December 2023 Balance Sheet and Profit & Loss Statement (ACTION ITEM).

Kino added a new column to the finance report that shows what percentage each line item is at for the annual budget. Mark Mary noted that Consulting and Legal are at 48% of the annual budget. Kino stated Consulting and Legal includes the Sports and Recreation Infrastructure Feasibility Assessment. Mark Mary made a motion to approve the

December 2023 Balance Sheet and Profit & Loss Statement as presented. Mat Hall seconded. The motion passed unanimously.

b. Development and Communications

BCRD decided to host an event at Quigley Trails Park Friday, February 23, 2024 from 5pm – 7pm. There will be a bonfire and smores.

c. Programs

See written report for details.

d. Trails

Last week was the first time this winter season that grooming was at full operations. Billy's Bridge and the full length of the Wood River Trail had enough snow to groom.

e. Executive Director

See written report for details.

4. Old Business

Review findings from the Sports and Recreation Infrastructure Feasibility Assessment. (DISCUSSION)

The Sports and Recreation Infrastructure Feasibility Assessment has been completed. The report has been sent out to the School District, City of Sun Valley, City of Ketchum, City of Hailey, City of Bellevue, and the County. The club sport teams that participated in interviews will be sent the report as well. A press release will be posted next week, informing everyone the report is available for review on our website. The press release will include next steps, which include a master plan. This master plan will focus on the Aquatic Center, Quigley Trails Park, and Flying Hat Ranch. There will be a separate master plan for Galena Lodge and will involve Mark Davidson, Eric Rector, and Mat Hall.

5. New Business

a. Review and approve annual FY 2022-2023 audit as presented by Harris and Co. (ACTION ITEM)

David Hegstrom from Harris and Co. presented the FY 2022-2023 audit. There were very nominal fluctuations this fiscal year compared to last fiscal year. Program revenue increased, property tax increased, while fundraising decreased. Overall, the financial metrics are stable.

Mary Fauth made a motion to approve FY 2022-2023 audit as presented by Harris and Co. Mat Hall seconded. The motion passed unanimously.

 Review and decide on publicizing a Request for Proposals to complete a BCRD Master Plan to develop recreational infrastructure on the following – Flying Hat East/Oppenheimer Recreation Infrastructure Development Plan, BCRD Aquatic Center, and Quigley Trails Park. (ACTION ITEM) The master plan is intended to set up BCRD for the next 50 years. Mark Mary inquired if a master plan is a part of the FY 2023-24 budget. Kino reminded the Board the master plan was not included in the budget. However, it was agreed at the time of passing the budget we would initiate a planning process. She further stated we do have the ability to approve an updated budget if needed. Opening the budget would likely happen near the end of FY 2023-24.

Mat Hall made a motion to approve publicizing a Request for Proposals to complete a BCRD Master Plan to develop recreational infrastructure on the following – Flying Hat East/Oppenheimer Recreation Infrastructure Development Plan, BCRD Aquatic Center, and Quigley Trails Park. Mary Fauth seconded. Motion passed unanimously.

c. Review meeting minutes structure. (DISCUSSION)

There was discussion about the current structure of the board meeting minutes. In an effort to streamline the minutes and focus on accurately capturing pertinent information and comments. Detailed information is provided in the board meeting packet which is emailed to the Board of Directors and posted on our website prior to each meeting.

Mark Mary suggested we look into consent agendas. Mary Fauth is concerned about losing the details that are provided in the meetings. Davidson confirmed the details will remain in the reports and in the meetings.

It was agreed upon that the meeting minutes for February will be simplified to capture substantive comments relating to the agenda items and motions.

Mark Mary made a motion to adjourn the regular session board meeting at 4:25pm. Mat Hall seconded. The motion passed unanimously.

Allesi.	
BCRD Board President	
Mark Davidson, BCRD Executive Director	

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BCRD Financial Summary Financial Review Period: January 2024

Total BCRD Income Statement	MTD	YTD	FY 2023-2024	\$ Over Annual	% of Annual
	Actuals	Actuals	Annual Budget	Budget	Budget
Revenue	_				
Property Tax	1,040,378	1,069,487	1,745,098	(675,611)	61.3%
Programs Fees, Classes Lessons	13,293	76,744	395,000	(318,256)	19.4%
Passes	77,822	920,874	1,166,000	(245,126)	79.0%
Fundraising	35,196	277,045	1,234,750	(957,705)	22.4%
Other Revenue	54,138	116,164	164,050	(47,886)	70.8%
Total Revenue	1,220,826	2,460,316	4,704,898	(2,244,582)	52.3%
Expenses					
cogs	2,275	2,275	30,900	(28,625)	7.4%
Operating Expenditures					
Wages & Benefits	162,169	603,630	2,636,254	(2,032,624)	22.9%
Marketing	5,431	32,036	144,511	(112,475)	22.2%
Repair & Maintenance	57,007	95,767	193,105	(97,338)	49.6%
Consulting/Legal	2,964	33,196	142,780	(109,584)	23.2%
Rent	15,426	63,914	211,334	(147,420)	30.2%
Supplies	1,626	9,172	64,275	(55,103)	14.3%
Utilities	2,749	12,248	67,974	(55,726)	18.0%
Other Misc.	24,043	181,295	634,423	(453,128)	28.6%
Total Operating Expenses	271,415	1,031,258	4,094,656	(3,063,398)	25.2%
Capital Expenditures	6,540	33,401	731,000	(697,599)	4.6%
Net Income	940,596	1,393,381	(151,658)	1,545,039	-918.8%

Notes:

Tax Related Income Statement	MTD	YTD	FY 2023-2024	\$ Over Annual	% of Annual
	Actuals	Actuals	Annual Budget	Budget	Budget
Revenue					
Property Tax	1,040,378	1,069,487	1,745,098	(675,611)	61.3%
Programs Fees, Classes Lessons	13,293	76,744	395,000	(318,256)	19.4%
Passes	14,482	45,972	156,000	(110,028)	29.5%
Fundraising	18,601	142,703	275,000	(132,297)	51.9%
Other Revenue	12,658	48,688	77,050	(28,362)	63.2%
Total Revenue	1,099,411	1,383,595	2,648,148	(1,264,553)	52.2%
Expenses					
COGS	-	-	9,900	(9,900)	0.0%
Operating Expenditures			,	(, ,	
Wages & Benefits	121,394	452,259	2,003,853	(1,551,594)	22.6%
Marketing	3,428	11,839	52,111	(40,272)	22.7%
Repair & Maintenance	55,406	65,198	85,830	(20,632)	76.0%
Consulting/Legal	2,047	31,751	61,280	(29,529)	51.8%
Rent	12,752	51,583	177,950	(126,367)	29.0%
Supplies	1,129	6,015	51,495	(45,480)	11.7%
Utilities	1,503	8,588	51,225	(42,637)	16.8%
Other Misc.	(7,576)	14,996	126,186	(111,190)	11.9%
Total Expenses	190,084	642,230	2,609,930	(1,967,700)	24.6%
Capital Expenditures	-	5,165	121,000	(115,835)	4.3%
Net Income	909,327	736,200	(92,682)	828,882	-794.3%

Non-Tax Related Income Statement	MTD	YTD	FY 2023-2024	\$ Over Annual	% of Annual
	Actuals	Actuals	Annual Budget	Budget	Budget
Revenue					
Property Tax	-	-	-	-	
Programs Fees, Classes Lessons	-	-	-	-	
Passes	63,340	874,902	1,010,000	(135,098)	86.6%
Fundraising	16,595	134,342	959,750	(825,408)	14.0%
Other Revenue	41,480	67,476	87,000	(19,524)	77.6%
Total Revenue	121,416	1,076,721	2,056,750	(980,029)	52.4%
Expenses					
cogs	2,275	2,275	21,000	(18,725)	10.8%
Operating Expenditures		·		, , ,	
Wages & Benefits	40,775	151,372	632,401	(481,029)	23.9%
Marketing	2,003	20,196	92,400	(72,204)	21.9%
Repair & Maintenance	1,601	30,569	107,275	(76,706)	28.5%
Consulting/Legal	917	1,444	81,500	(80,056)	1.8%
Rent	2,674	12,332	33,384	(21,052)	36.9%
Supplies	497	3,157	12,780	(9,623)	24.7%
Utilities	1,245	3,660	16,749	(13,089)	21.9%
Other Misc.	31,619	166,299	508,237	(341,938)	32.7%
Total Expenses	81,332	389,028	1,484,726	(1,095,698)	26.2%
Capital Expenditures	6,540	28,236	610,000	(581,764)	4.6%
Net Income	31,269	657,182	(58,976)	716,158	-1114.3%

Blaine County Recreation District Balance Sheet

As of January 31, 2024

	Jan 31, 24
ASSETS	
Current Assets	
Checking/Savings	
0105 · Mountain West Bank-Checking	68,175
0110 · Mountain West-Imprest	559
0115 · Petty Cash	100
0120 · Cash On Hand	200
0140 · Savings-General Fund #980	2,653,284
0145 · Savings - WRT Fund #3178	363,104
0150 · Savings-Galena #1396	2,130,388
0160 · Savings-Harriman Trail #2273	186,396
0170 · Diversified Fund	418,556
0180 · Mtn West Bank-FLEX Acct	25,708
Total Checking/Savings	5,846,471
Accounts Receivable	
0205 · Accounts Receivable	38,187
0208 · Altru Credit Card Receivable	8,213
Total Accounts Receivable	46,400
Other Current Assets	
1499 · Undeposited Funds	9,999
Total Other Current Assets	9,999
Total Current Assets	5,902,870
Fixed Assets	
1110 · Property/Equip-Rec Dist	133,444
1120 · Property/Fixtures-Rec Dist	128,620
1130 · Aquatic-Property/Equipment	759,587
1140 · Aquatic-Furn/Fixtures	83,508
1150 · Aquatic-Design	54,951
1160 · Aquatic-Engineering	15,137
1170 · Aquatic-Construction	2,789,947
1180 · Aquatic-Landscape	36,704
1190 · Aquatic-Phase I	18,073
1220 · Storage Shed	8,207
1230 · Parks	128,626
1310 · WRT-Maintenance Equipment	2,593,259
1320 · WRT-Construction	6,944,496
1330 · WRT-Engineering	
	208,403
1340 · WRT-Land	308,259
1360 · Quigley Land	75,000
1410 · Galena Lodge	1,916,442
1420 · Galena Equipment	298,309
1510 · Community Campus Construction	666,747
1553 · Construction in Progress	363,730
1610 · HUB-Construction	183,089
1620 · HUB-Equipment	11,251
1700 · Accumulated Depreciation	-9,118,593
Total Fixed Assets	8,607,197
TOTAL ASSETS	14,510,068
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable 2010 · Accounts Payable	
2011 · Rent Payable	13,216
2011 · Rent Payable 2010 · Accounts Payable - Other	633
Total 2010 · Accounts Payable	13,849

Blaine County Recreation District Balance Sheet

As of January 31, 2024

	Jan 31, 24
Total Accounts Payable	13,849
Other Current Liabilities	
2161 · AFLAC Pre-tax Payable	617
2162 · AFLAC (After-tax) Payable	346
2185 · S. V. Co. Combo Pass Payable	4.47
2185.01 · Combo Season Pass	147
Total 2185 · S. V. Co. Combo Pass Payable	-147
2200 · Sales Tax Payable	5,046
2323 · Advanced Revenue-NVT/ Harriman	96,146
2329 · Advanced Revenue-Other Programs	
2329.03 · Advanced Rev Quigley Developmnt	63,920
Total 2329 · Advanced Revenue-Other Programs	63,920
Total Other Current Liabilities	165,928
Total Current Liabilities	179,777
Total Liabilities	179,777
Equity	
3000 · Investment in Fixed Asset	8,607,197
3010 · Fund Balance	4,329,712
Net Income	1,393,381
Total Equity	14,330,290
TOTAL LIABILITIES & EQUITY	14,510,068

Blaine County Recreation District P&L Budget Performance-All BCRD

	Jan 24	Budget	Oct '23 - Jan 24	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income Property Tax					
4000 · Property Tax	1,040,378		1,069,487	1,745,098	1,745,098
Total Property Tax	1,040,378		1,069,487	1,745,098	1,745,098
Program Fees, Lessons					
4100 · Program Fees	040		2.504		
4100.08 · Volleyball 4100.01 · Baseball	849 0		2,594 0	17,000	17,000
4100.02 · Track & Field	0		0	8,500	8,500
4100.04 · Soccer	0		-75	27,000	27,000
4100.05 · Basketball 4100.06 · Pickleball	503 1,175		15,035 5,375	15,000	15,000
4100.07 · Futsal	0		155		
4100 · Program Fees - Other	308		2,081	157,000	157,000
Total 4100 · Program Fees	2,836		25,165	224,500	224,500
4101 · Program Fees (non-taxable)	9,993		49,134	121,500	121,500
4350 · Lessons 4360 · Class Fees	0 464		0 2,446	34,000 15,000	34,000 15,000
				<u> </u>	
Total Program Fees, Lessons	13,293		76,744	395,000	395,000
Passes 4305 · Combo Annual Pass	2,144		125,157	140,000	140,000
4310 · Annual Passes				-,	,,,,,,
4310.01 · Adult Season Pass (083) 4310.02 · Dog Season Pass (083)	16,870 1,894		615,002 47,124		
4310.03 · Snowshoe Season Pass (083)	982		9,794		
4310 · Annual Passes - Other	4,646		11,200	784,000	784,000
Total 4310 · Annual Passes	24,392		683,120	784,000	784,000
4320 · Day Passes					
4320.01 · Adult Day Pass (083)	27,977		54,422		
4320.02 ⋅ Dog Day Pass (083) 4320.03 ⋅ Quigley Day Pass (086)	556 85		898 104		
4320.04 · Snowshoe Day Pass (083)	3,452		4,276		
4320 · Day Passes - Other	529		2,789	167,000	167,000
Total 4320 · Day Passes	32,599		62,489	167,000	167,000
4330 · Weekly Passes 4335 · Month Pass	9,381 9,306		18,126 31,983	40,000 35,000	40,000 35,000
Total Passes	77,822		920,874	1,166,000	1,166,000
	77,022		020,011	1,100,000	1,100,000
Fundraising 4700 · Fundrasing - Nordic Pins	0		36,350	40,000	40,000
4710 · Fundraising-Donations	Ü		00,000	40,000	40,000
4710.01 · Galena Donation	9,055		74,120		
4710.02 · NVT Donation 4710.03 · Harriman Trail Donation	750 1,250		10,675 1,250		
4710.05 · Quigley Trails Park Donation	0		2,800		
4710 · Fundraising-Donations - Other	18,601		142,703	561,000	561,000
Total 4710 · Fundraising-Donations	29,656		231,548	561,000	561,000
4711 · Fundraising-Earmarked Donations	5,540		5,540	600,000	600,000
4720 · Fundraising-Sponsorships 4730 · Fundraising-Special Events	0		0	20,000 0	20,000 0
4740 · Fundraising-Grants	0		3,607	13,750	13,750
Total Fundraising	35,196		277,045	1,234,750	1,234,750
Other Revenue					
4200 · Facility Rental	960		1,702	4,300	4,300
4201 · Facility Rental (non-taxable) 4210 · Equipment Rental	30,000 0		30,000 0	15,000 750	15,000 750
4210 · Equipment Rental 4220 · Special Events	0		0	20,000	20,000
4400 · Merchandise Sales	472		1,380	0	0
4410 · Food Sales	0		3	20,000	20,000
4500 · Miscellaneous 4900 · Interest Income	1,157 21,549		1,792 81,288	6,000 98,000	6,000 98,000
Total Other Revenue	54,138		116,164		164,050
iotai Ottiei Nevellue	34,130		110,104	164,050	104,030

Blaine County Recreation District P&L Budget Performance-All BCRD

	Jan 24	Budget	Oct '23 - Jan 24	YTD Budget	Annual Budget
Total Income	1,220,826		2,460,316	4,704,898	4,704,898
Cost of Goods Sold 5010 · COS-Merchandise 5020 · COS-Food	2,275		2,275	16,900 14,000	16,900 14,000
Total COGS	2,275		2,275	30,900	30,900
Gross Profit	1,218,551		2,458,041	4,673,998	4,673,998
Expense Payroll & Payroll Related Salaries 6010 · Salaries 6011 · Salary Sick Leave	60,442 1,000	0	215,885 7,120	721,585	721,585
6012 · Salary Vacation Leave			12,001		
Total Salaries	62,189	0	235,006	721,585	721,585
Hourly 6020 · Hourly Wages 6021 · Hourly Sick Leave 6022 · Hourly Vacation Leave 6030 · Overtime	43,014 1,846 824 11	0	170,377 5,170 5,841 813	808,951 0 9,400	808,951 0 9,400
Total Hourly	45,695	0	182,201	818,351	818,351
Seasonal 6040 · Seasonal Payroll 6045 · Seasonal Overtime	17,434 1	0	52,382 1	505,431	505,431
Total Seasonal	17,435	0	52,383	505,431	505,431
Payroll Expenses 6080 · Worker's Compensation 6110 · FICA 6120 · SUTA 6130 · PERSI 6140 · Health Insurance 6141 · HSA Company Contribution	0 9,102 419 12,061 11,908 1,602	0 0 0 0	0 34,225 720 46,992 42,921 6,164	27,498 156,468 15,339 178,000 195,073	27,498 156,468 15,339 178,000 195,073
6145 · Employee Benefits	304	0	1,200	3,744	3,744
Total Payroll Expenses	35,396	0	132,221	576,122	576,122
6050 · Bonuses 6070 · Employee Relations	0 1,454	0	0 1,820	14,765	14,765
Total Payroll & Payroll Related	162,169		0 603,630	2,636,254	2,636,254
Marketing 7015 · Advertising-Design 7020 · Advertising-Production 7025 · Advertising-Distribution 7030 · Advertising-Placement 7035 · Advertising-Other 7040 · Advertising Web Developmen 7222 · Fundraising Expense 7500 · Marketing 7520 · Postage 7535 · Promotion	0 242 0 2,477 0 0 217 1,681 270 545	0	3,743 5,472 0 6,109 0 8,131 1,717 3,450 3,416	17,500 18,050 2,405 25,580 0 42,500 2,000 16,006 20,470	17,500 18,050 2,405 25,580 0 42,500 2,000 16,006 20,470
Total Marketing	5,431		0 32,036	144,511	144,511
Repair & Maintenance 7410 · Repair/Maintenance - other 7420 · Automobiles R/M 7421.09 · F350 - 1997	0		0 175	440	440
7421.15 · Dodge Ram - 2008 7421.16 · Ford F250 - 2008 7421.17 · Ford F150 - 2016 7421.18 · Dodge Ram 2500 - 2016 7421.19 · Dodge Journey - 2018 7421.20 · Ford F250 - 2019 7421.21 · RAM 3500 - 2022	0 0 108 1,039 80 61		23 13 1,519 447 1,039 620 119		
7421.22 · Ford F350 Van - 2012	0		3,448	0	0
7421.23 · Ford F250 Super Duty XLT- 2023 7420 · Automobiles R/M - Other	38 	0	1,656 	10,080	10,080
Total 7420 · Automobiles R/M	1,327	0	9,059	10,080	10,080
7430 · Buildings Repair/Maint	65		4,444	15,875	15,875

Blaine County Recreation District P&L Budget Performance-All BCRD

	Jan 24	Budget	_	Oct '23 - Jan 24	YTD Budget	Annual Budget
7440 · Equipment R/M						
7441.16 · 2019 Polaris Sportsman 850SP	128 136			128 164		
7441.17 · 2021 Polaris Sportsman 850 7440 · Equipment R/M - Other	1,517	0		5,855	17,410	17,410
Total 7440 · Equipment R/M	1,781	0		6,148	17,410	17,410
7450 · Grooming Equipment R/M						
7451.10 · 2012 PB100 WRT-Lake Creek-(083)	73			7,748		
7451.11 · 2017 PB100-NVT (083)	192			2,457		
7451.12 · 2017 PB100-NVT-(083)	176 147			2,441 4,823		
7451.13 · 2020 PB100-(083)-Quigley 7451.14 · 2022 PB100 - Baker Crk.	147			2,472		
7450 · Grooming Equipment R/M - Other	0			41	43,000	43,000
Total 7450 · Grooming Equipment R/M	733			19,982	43,000	43,000
7460 · Path Field Grounds Repair/Maint	53,088			56,123	96,500	96,500
7470 · Snowmobiles Repair/Maint 7480 · WRT Reconstruction	13 0			13 0	2,800 7,000	2,800 7,000
			•			
Total Repair & Maintenance Consulting / Legal	57,007		0	95,767	193,105	193,105
7400 · Legal Fees	1,575			1,575	4,900	4,900
7530 · Professional & Consulting Fees	1,389			31,621	137,880	137,880
Total Consulting / Legal	2,964			33,196	142,780	142,780
Rent 7620 · Property Rent	15,426	0		63,914	211,334	211,334
Total Rent	15,426		0	63,914	211,334	211,334
Supplies						
7097 · Computer Supplies	200	0		200	4,020	4,020
7510 · Office Supplies	89	0		970	8,810	8,810
7511 · Operating Supplies 7845 · Supplies - other	0 1,337			0 8,002	5,620 45,825	5,620 45,825
•••						
Total Supplies	1,626		0	9,172	64,275	64,275
Utilities 7810 · Sanitation	1,316			4,925	17,515	17,515
7910 · Electric	877			2,499	16,760	16,760
7915 · Natural Gas	15			55	8,110	8,110
7920 · Water 7925 · Cable TV	66 94			2,685	22,157	22,157
7925 · Cable 1 v 7930 · Internet Connection	380	0		377 1,706	1,200 2,232	1,200 2,232
Total Utilities	2,749		0	12,248	67,974	67,974
Other Miscellaneous						
7005 · Accounting & Auditing Fees	5,250			19,250	19,000	19,000
7050 · Allocated Expenses	0	0		0	-1	-1
7055 · Amenities 7060 · Automobile	0 0			0 0	5,135 5,200	5,135 5,200
7085 · Cellular & Satellite Phones	691	0		2,068	5,200 8,914	5,200 8,914
7090 · Chemicals	0	· ·		630	25,000	25,000
7095 · Computer Services	1,143	0		36,406	77,976	77,976
7096 · Computer Software 7099 · Computer Hardware	404 848	0 0		28,085 3,039	27,453 4,200	27,453 4,200
7105 · Credit Card Fees	2,276	O		35,669	60,817	60,817
7200 · Dues	0	0		300	2,085	2,085
7205 · Entertainment & Meals	137			276	8,500	8,500
7209 · Equipment Purchase 7223 · Furniture & Fixtures	2,667 0			10,248 0	44,800 8,600	44,800 8,600
7225 · Gasoline, Diesel & Motor Oil	2,118	0		10,612	113,310	113,310
7230 · Insurance	0	0		19,913	40,850	40,850
7250 · Janitoral Services	0			0	15,550	15,550
7310 · Automobile Lease 7330 · Equipment Lease	0 60			0 240	0 768	0 768
7390 · Other	0			0	300	300
7405 · Licenses & Permits	0			150	45,650	45,650
7505 · Miscellaneous Exp	1			1	720	720
7525 · Printing 7610 · Equipment Rent	0 670			0 1,390	200 15,000	200 15,000
7630 · Other Rent	116	0		462	1,400	1,400
7815 · Security	0			120	560	560
7823 · Signs	3,983			4,325	8,175	8,175

3:13 PM 03/07/24 Accrual Basis

Blaine County Recreation District P&L Budget Performance-All BCRD

	Jan 24	Budget	Oct '23 - Jan 24	YTD Budget	Annual Budget
7825 · Small Tools and Parts	8		580	1,950	1,950
7840 · Subscriptions	51		73	3,430	3,430
7850 · Telephone	17		185	1,950	1,950
7855 · Training	45	0	855	27,686	27,686
7860 · Travel	2,912	0	2,926	23,475	23,475
7865 · Uniforms	0	0	2,147	30,850	30,850
7980 · Web Hosting	647		1,345	4,920	4,920
Total Other Miscellaneous	24,043	0	181,295	634,423	634,423
Total Expense	271,415	0	1,031,258	4,094,656	4,094,656
Net Ordinary Income	947,136	0	1,426,782	579,342	579,342
Other Income/Expense Other Expense					
9010 · Capital Expenditures	6,540		33,401	731,000	731,000
Total Other Expense	6,540		33,401	731,000	731,000
Net Other Income	-6,540	0	-33,401	-731,000	-731,000
Net Income	940,596	0	1,393,381	-151,658	-151,658

Development and Communications

Mark and Morgan have been working on fundraising for the PistenBully 100e and are making some progress and will know about a number of gifts/grants in the next month.

The Wood River Trail Challenge wrapped up in late February. We have one last Free Ski Day on March 27.

StoryWalk happened on the Wood River Trail February 15-22. While picking up the signs, I met a bilingual after-school program at Hemingway and sledded with and read the book with the kids—it was a blast to see the book enjoyed as intended.

We had a last minute event at Quigley on February 23 and had about 60 people with lots of families. We plan to have a spring event at QTP on May 1.

Miles of Smiles will happen again this spring getting bikes to kids who need them.

The Annual Report will be going out in early April. Because mailing was so expensive last year, we have moved to a digital version with a snail mail postcard.

After Mountain Rides hosting for years, BCRD will be hosting Bike to School Day once again. This event will be on Wednesday, May 15.

Programs

Youth Sports

Basketball:

The youth basketball program will conclude on Thursday March 14th. Our registration numbers are limited by indoor court space and as a result are similar to last year. We are continuing to explore creative options for incentivizing coaches.

Spring Sports

Registration for both Spring Ball and Track and Field opened on March 6th. As of midday today (the 7th, programs are close to sold out).

Spring Ball:

Season Dates April 22nd - May 30th

Track and Field:

Season Dates: May 6- June 1. The Track season will be a bit later again this year as a result of track availability. The Carey track is under construction so the meet will take place at WRHS on June 1st.

Adult Recreation

Winter adult recreation leagues are starting to wrap up for the season. It has been wonderful to see a variety of leagues running and well attended throughout the winter months.

Aquatics:

Dominic is transitioning from his winter role of Adult Recreation Coordinator to his summer role as Pool Manager. We are looking forward to opening the pool the weekend before Memorial Day. The Aquatics launch (lessons and passes) will take place on May 1st to accommodate our "go live" software launch date.

Summer Camp:

We are currently accepting lottery submissions for summer camp. Parents will be notified of status the week prior to BCSD spring break.

Mountain Bike Clinics:

We will be running beginner and intermediate mountain bike clinics at Quigley again this May and June.

Trails

Wood River Trail

We are still trying to keep the winter season going on the South end. Looks like more snow coming.

Seeing lots of use.

Quigley

Winter is back for now! Skiing is getting better every day.

The Quigley Cup happened and was a success.

We hosted a afternoon event which was a success as well.

Galena/North Valley Trails

Skiing/Snow shoeing is great up North.

Galena Lodge is staying busy.

Feels like March is going to come in like a lion...

Lake creek hosted the Intermountain Youth Championships March 1-3 which we do all the grooming for. It was a big success.

Shop

We are keeping Ross busy as always. He is staying ahead of it of course.

Executive Director

This past month my primary focus has centered around the Galena planning process, initiating the Master Planning process, meeting with community leaders and supporters, and working with the City of Hailey and Oppenheimers on issues related to the Flying Hat Ranch.

Mat Hall, Eric Rector and I have been meeting to further efforts to develop a Galena plan. The plan is centered around the following areas of focus: infrastructure, Galena and Harriman trails, communications, fundraising, programming, and working with the USFS Sawtooth National Recreation Area. We have developed details informing each area of focus and will continue to develop the plan in the coming month. We will be

including the concessionaires, Kyle and Chelan, in the development of this plan and will bring a draft plan to the Board for review in the coming month(s) and will develop further steps for completing the plan.

The Master Plan request for proposals is open and we have received some interest from consulting firms considering submitting proposals. The communications team have developed a planning page on the BCRD website, https://bcrd.org/planning/, we are using to share results from the Feasibility Assessment and will be used to provide the public with information about our master planning efforts as we move forward.

I am actively meeting with numerous individuals to raise money for the purchase of the electric snow cat as well as talk about BCRD future plans. These meetings have been useful in helping shape our plans and develop support for our work. Over the course of the master planning process, we will continue to meet with individuals and community leaders.

I am working closely with the City of Hailey and the Hailey Urban Renewal District in a proposal to Blaine County to support the creation of a new Urban Renewal Area (URA) which would include the Hailey portion of Flying Hat Ranch. Because the owners have not initiated an annexation agreement, the establishment of the URA requires the support of Blaine County to move forward. The Blaine County commissioners approved the URA process to continue to the next phase. The creation of this URA is important to BCRD's ability to secure the acres necessary to develop a sports and recreation complex on the Flying Hat property.

2023-24 Nordic Pass Sales Through February 2024

Nordic Season Passes	Oct. 9 2023	- Feb. 29, 2024	Nordic Season Passes	Oct. 3 2022 -	Feb	. 28, 2023	Change in Units
Adult	2222	\$601,881.21	Adult	2356	\$	611,694.91	-134
Combo	443	\$237,074.83	Combo	488	\$	254,058.68	-45
Dog	715	\$ 47,839.50	Dog	795	\$	50,668.85	-80
Snowshoe	103	\$ 7,937.28	Snowshoe	162	\$	11,720.68	-59
	•						•
Total Sales - Season Passes \$894,732.82		Total Sales - Seaso	on Passes	\$	928,143.12		

Change from	\$	33,410.3
previous year		-3.5%

Online Day Pass Sales	23-24 Season Through Feb.			
1 Day	746	\$	14,095.89	
3 Day	232	\$	11,820.40	
7 Day	35	\$	3,929.45	
Snowshoe	92	\$	868.48	
Dog	140	\$	660.80	
Quigley	51	\$	481.44	
Total - Day Tickets Online	1296	\$	31,856.46	

Online Day Pass Sales	22-23 Season Through Feb.			Change in Units
1 Day	780	\$	14,812.95	-160
3 Day	260	\$	13,247.00	-55
7 Day	35	\$	3,929.45	2
Snowshoe	154	\$	1,453.76	-78
Dog	217	\$	1,024.24	-91
Quigley	175	\$	1,652.00	-96
Total - Day Tickets Online	1621	\$	36,119.40	

Change from	(\$4,262.94	.)
previous year	- 11.8%	

Total - Season & Online Day Through Feb.	\$926,589.28	Total - Season & Online Day Through Feb.	\$ 964,262.52
	(\$37,673.24)		
	-3.9%		

23-24 Fundraising Pins			22-23 Fundraising Pins			
Bronze	53	\$ 5,300.00	Bronze	70	\$ 7,000.00	-17
Gold	35	\$ 8,750.00	Gold	36	\$ 9,000.00	-1
Platinum	19	\$ 9,500.00	Platinum	17	\$ 8,500.00	2
Diamond	10	\$ 10,000.00	Diamond	13	\$ 13,000.00	-3
						0
Total Pins	117	\$ 33,550.00		136	\$ 37,500.00	-19

Change from previous
year

\$ (3,950.00
-11%